GOAL QUESTIONNAIRE

Return this sheet to me and receive your Mary Kay Enriching Women's Lives car decal

In order to receive your car decal, you must fill out a prize voucher on my website:.

<u>Please take your time in thoughtfully filling this out so I can better serve you!</u>

Name _____ Spouse (or Boyfriend) Name _____

Children's Names & Ages _____

What is the best way to reach you or does it matter? (Check all that apply) □ Phone □ Text □ Email

Home Ph# _____ Cell Ph# _____ Work Ph# _____

Email address _____

How often would you want to be contacted? _____

1. What do you think you want from your Mary Kay business?_____
_____

2. How many hours per week would you like/can you spend, building your Mary Kay business?
_____

3. How much money do you desire to pay yourself each week / month? _____

4. What areas do you feel you will need support in? (please explain):
□ **TIME MANAGEMENT**
_____

□ **MONEY MANAGEMENT**
_____

□ **EMOTIONAL MANAGEMENT**
_____

□ **OTHER**
_____

5. What 3 attributes do you have that will enhance your business?
1. _____ 2. _____ 3. _____

6. What is going to inspire you; move you; motivate you? What is your hot spot?_____
_____

7. My wildest Mary Kay vision is _____
_____

8. What are some of your immediate goals and desires? _____

9. What do you expect from me as your mentor, trainer, & business coach? _____
_____

10. What would you like to purchase for **yourself** with your 1st 3 months of profit?
_____

11. Please share with me a little about yourself, your past/current work experience, schooling, and your family. Please feel free to use a separate page if you like. Thank you! _____
_____
_____

12. Which 1 or 2 needs do you feel are most prominent in your personality?
□ Security □ Freedom & Choice □ Fun & Pleasure □ Power & Achievement □ Love & Belonging

13. Please take the free Love Language test on the homepage of www.5lovelanguages.com:
My Love Language is: _____

14. Tell me which personality style do you feel fits you the most in a business setting? (Rank 1st -4th)
____ **D**ominant ____ **I**nfluential ____ **S**teady ____ **C**ompliant
         (take charge)   (inspiring)   (step by step) (detail oriented)