

# Have you ever considered OWNING YOUR OWN BUSINESS?

Hobby  
2-4 hrs per week

Part time  
6-10 hrs per week

Full time  
15-20 hrs per week

## Areas of income

1. Classes and facials-50% commission.
2. Reorders 50% commission
3. Team Members
4. Car Program
5. Directorship



## Tax Benefits and Deductions

Automobile cost- 40.5 cents per mile for business related travel  
Telephone- long distance business telephone calls 100% deductible  
Entertainment and travel-when for your business  
Skin care class supplies-washcloths, cotton balls, tablecloths, beauty showcase etc.  
Office supplies printing, postage, paper, pens, etc.

## Advantages

- No territories
- Website Business for only \$30
- No franchise program
- No quotas
- Full training program
- Retirement-for National Sales Directors
- Insurance-active consultants can enjoy self employment benefit programs
- Prizes-diamonds, other jewelry, luggage, air travel, use of free cars and much more

## Investment Required

1. \$100 beauty showcase is (a \$323 value) plus local tax and shipping
2. Inventory-optional, but recommended
3. Buy back guarantee from the company

## What You Can Expect From Your Classes and Reorder Business After One Year

1. At each skin care class, the number of guests ranges from 3-6 with an average of 4 The average sales are \$200 per class
- 2 We retain 85% of our customers
3. The average reorder per customer each year is at least \$157

### 5 Classes per week (15-20 Hours)

$\$175 \times 5 = \$875$  weekly sales  
 $\$875 \times 50 \text{ weeks} = \$43,750$  annual retail sales  
 $425 \text{ customers} \times \$157 \text{ per year} = \$66,725$  annual retail sales  
 **$\$110,475$  total annual sales**  
 **$\$55,237$  profit**

### 4 Classes per week(10-15 Hours)

$\$175 \times 4 = 700$  weekly sales  
 $\$700 \times 50 \text{ weeks} = \$35,000$  annual retail sales  
 $340 \text{ customers} \times \$157 \text{ per year} = \$53,380$  annual retail sales  
 **$\$88,380$  total annual sales**  
 **$\$44,190$  profit**

### 3 Classes per week(6-8 Hours)

$\$175 \times 3 = \$525$  weekly sales  
 $\$525 \times 50 \text{ weeks} = \$26,250$  annual retail sales  
 $255 \text{ customers} \times \$157 \text{ per year} = \$40,035$  annual retail sales  
 **$\$66,285$  total annual sales**  
 **$\$33,142$  profit**

### 2 Classes per week(4-6 Hours)

$\$175 \times 2 = \$350$  weekly sales  
 $\$350 \times 50 \text{ weeks} = \$14,500$  annual retail sales  
 $170 \text{ customers} \times \$157 \text{ per year} = \$26,690$  annual retail sales  
 **$\$44,190$  total annual sales**  
 **$\$22,095$  profit**

### 1 Class per week(2-3 Hours)

$\$175 \times 1 = \$175$  weekly sales  
 $\$175 \times 50 \text{ weeks} = \$8,750$  annual retail sales  
 $85 \text{ customers} \times \$157 \text{ per year} = \$13,345$  annual retail sales  
 **$\$22,095$  total annual sales**  
 **$\$11,047$  profit**

# PHILOSOPHY

God First, Family Second, Career Third

The Golden Rule:

"Do unto others as you would have them do unto you."